



Center for Strategic & International Studies  
Washington, DC

Ms. Courtney Fairchild  
President  
Global Services, Inc.  
1401 14<sup>th</sup> Street, NW, 3<sup>rd</sup> Floor  
Washington, DC 20005

Dear Ms. Fairchild,

I am pleased to have this opportunity to commend you and members of your staff for the outstanding work that your company performed on behalf of CSIS. As you know, over a number of years, CSIS had made several attempts to prepare the application that would qualify it for the General Service Administration's (GSA) Management, Organizational and Business Improvement Services (MOBIS) Schedule of contractors. Each time, the effort proved frustrating due to the extensive amount of historical information and detailed documentation that was required. Each time the effort was abandoned in favor of more pressing business.

In November of 2002, CSIS partnered with Global Services, Inc. and, as a result, we are now fully integrated onto the MOBIS schedule. We have already had a number of opportunities to benefit from our inclusion on the schedule and we see it as a major part of our ability to compete for government work in the future.

I would like to personally thank Courtney Fairchild and her team of experts for their patience, encouragement, and hard work that allowed all of us to reach this goal. It is truly remarkable to think back over all of the time that we struggled to become part of this only to find that our goal has been reached.

Thanks again for your outstanding support.

Sincerely,

A handwritten signature in black ink that reads 'Gregory D. Broaddus'. The signature is written in a cursive style with a large, prominent 'G' and 'B'.

Gregory D. Broaddus  
Chief Financial Officer